

Analyst Coverage & Consensus

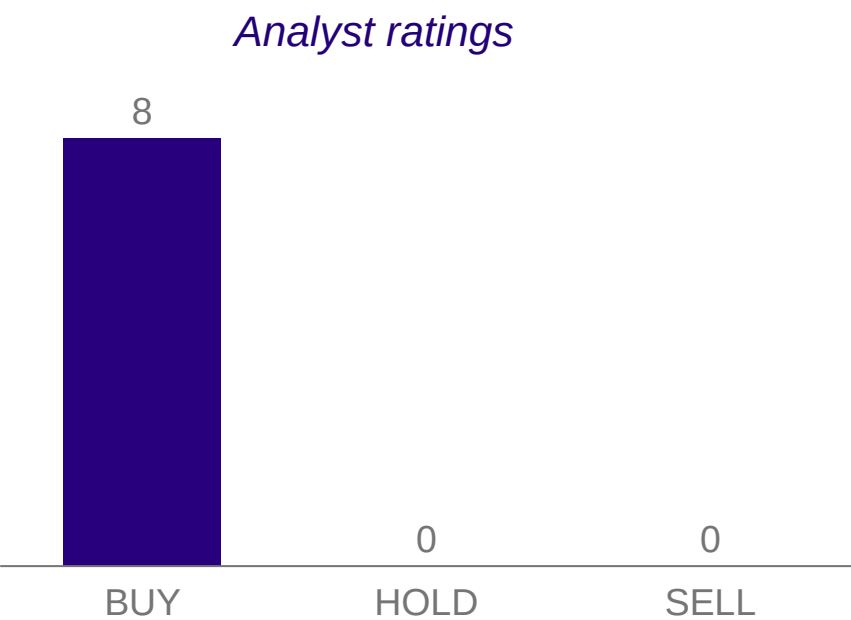
May 2023



Analyst Coverage

Company	Analyst	Contact
Citi	Simon Nellis	simon.nellis@citi.com
Deutsche Bank	Marlene Eibensteiner	marlene.eibensteiner@db.com
EFG Hermes	Ronak Gadhia	rgadhia@efg-hermes.com
HSBC	Andrzej Nowaczek	andrzej.nowaczek@hsbcib.com
Ilirika BPH	Lojze Kozole	lojze.kozole@ilirika.si
InterCapital Securities	Tea Pevec	tea.pevec@intercapital.hr
JP Morgan	Samuel Goodacre	samuel.goodacre@jpmorgan.com
	Mehmet Sevim	mehmet.sevim@jpmorgan.com
PKO BP	Robert Brzoza	robert.brzoza@pkobp.pl
Raiffeisen Bank International	Jovan Sikimić	jovan.sikimic@rbinternational.com
Wood & Company	Alex Boulougouris	alex.boulougouris@wood.cz

Distribution of Analyst Ratings and price targets



Price target (EUR)⁽¹⁾

Price target	
Average	112.8
Median	106.2
Minimum	95.0
Maximum	158.0

(1) Price targets for ordinary share; where needed, price targets for GDRs are multiplied by 5

Income Statement

Q1

	Median	Average	Min	Max	#
Net interest income	158,2	158,8	152,8	165,2	7
Net fee and commission income	69,0	68,8	66,6	71,2	7
Other operating income	3,5	3,0	-9,0	11,8	7
Total net operating income	228,5	230,6	216,3	242,5	7
Total costs	-117,1	-117,3	-124,7	-110,0	7
Result before impairments and provisions	115,5	113,3	102,0	125,4	7
Net impairments and provisions	-10,0	-11,0	-17,2	-1,9	7
Impairments and provisions for credit risk	-8,7	-10,0	-17,2	-3,3	6
Other impairments and provisions	0,0	0,1	-1,4	2,0	5
Result before tax	99,0	103,1	89,6	119,9	7
Income tax expense	-9,9	-9,9	-15,5	-7,2	7
Net profit attributable to shareholders	88,6	91,4	78,8	110,0	7

2023

	Median	Average	Min	Max	#
Net interest income	610,1	613,4	583,3	677,4	8
Net fee and commission income	288,3	290,6	276,3	315,8	8
Other operating income	13,9	11,7	0,2	20,7	7
Total net operating income	910,9	916,6	881,8	967,9	8
Total costs	-491,4	-490,4	-498,6	-477,3	8
Result before impairments and provisions	427,1	426,3	390,7	473,6	8
Net impairments and provisions	-69,4	-67,6	-82,6	-47,5	8
Impairments and provisions for credit risk	-65,6	-63,9	-71,2	-48,0	6
Other impairments and provisions	-4,0	-5,1	-11,6	0,5	6
Result before tax	352,1	359,8	342,0	400,5	8
Income tax expense	-34,8	-35,7	-43,7	-24,0	7
Net profit attributable to shareholders	311,0	317,5	300,1	365,5	8

2024

	Median	Average	Min	Max	#
Net interest income	640,6	636,8	567,6	689,8	8
Net fee and commission income	303,2	307,8	280,4	349,6	8
Other operating income	13,1	12,9	5,2	21,1	7
Total net operating income	961,3	957,6	884,0	1.012,4	8
Total costs	-499,2	-500,6	-520,6	-488,0	8
Result before impairments and provisions	465,4	457,0	396,0	491,8	8
Net impairments and provisions	-68,5	-79,3	-148,7	-56,6	8
Impairments and provisions for credit risk	-70,3	-81,1	-136,9	-57,2	6
Other impairments and provisions	-3,0	-4,8	-11,8	0,6	6
Result before tax	386,0	378,8	299,7	420,4	8
Income tax expense	-37,9	-38,8	-58,6	-24,3	7
Net profit attributable to shareholders	343,6	333,3	258,9	369,5	8

Ratios

2023

	Median	Average	Min	Max	#
NPL ratio	2,4%	2,4%	2,2%	2,5%	5
Net loans to deposits	65,3%	65,6%	64,5%	67,5%	5
CET1 ratio	15,6%	15,4%	14,1%	16,3%	6
Total capital ratio	19,7%	19,4%	16,6%	21,5%	6
Loan growth	5,0%	5,4%	4,6%	7,1%	6
Deposit growth	5,9%	5,5%	4,1%	6,1%	6
Net interest margin	2,5%	2,5%	2,2%	2,8%	6
Cost of risk	0,5%	0,5%	0,4%	0,6%	6
Cost to income ratio	53,1%	53,2%	51,1%	55,7%	6
ROA	1,2%	1,3%	1,2%	1,3%	5
ROE	12,6%	12,7%	11,7%	14,4%	6
RWA	15.527	15.644	15.111	16.606	6
Dividends	120	120	120	120	2

2024

	Median	Average	Min	Max	#
NPL ratio	2,3%	2,8%	2,2%	4,5%	5
Net loans to deposits	67,1%	66,7%	64,4%	68,7%	5
CET1 ratio	15,9%	15,9%	14,4%	17,3%	6
Total capital ratio	19,8%	19,8%	16,7%	21,6%	6
Loan growth	5,9%	6,1%	5,1%	7,4%	6
Deposit growth	5,6%	4,9%	3,0%	6,0%	6
Net interest margin	2,5%	2,5%	2,3%	2,7%	6
Cost of risk	0,5%	0,6%	0,4%	1,0%	6
Cost to income ratio	51,2%	51,7%	50,5%	53,9%	6
ROA	1,3%	1,3%	1,0%	1,4%	5
ROE	13,0%	12,4%	9,5%	13,7%	6
RWA	16.476	16.463	15.468	17.261	6
Dividends	130	130	130	130	2

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Analyst estimates were last updated on 9 May 2023.